

From Responsibility to Success

Celebrating One Year of Pollux Insurance Partners



On 1st September 2024, we launched Pollux Insurance Partners with a bold mission: to put our clients' interests first and deliver the best service and uncompromising expertise in M&A insurance. Today, we are proud to celebrate our first anniversary and reflect with pride on the remarkable journey of growth and success during our founding year.

How it all began: *From Responsibility to Opportunity*

Pollux was born out of responsibility and urgency. When Deloitte abruptly ceased its insurance broking activities, many clients faced uncertainty with running and upcoming transactions. Within less than a month, Birgit Hübscher-Alt and Nikola Pamler established a fully licensed insurance broker and ensured seamless service for all existing clients without interruption. This commitment to client needs became our North Star, guiding every step of our journey.

Our Boutique Approach: *Senior-Led Advisor*

With more than a decade of experience as a broker in the European M&A insurance market, complemented by over 20 years of expertise as an M&A lawyer and underwriting counsel, Pollux is uniquely positioned to provide a broader, more integrated service than many larger competitors.

At Pollux, we are more than insurance brokers. We act as true and independent advisors who understand the close connection between M&A insurance, acquisition agreements, and due diligence.

Our size is our strength: Our senior-only team enables us to engage with clients and counterparties on eye level, bringing decades of legal, insurance broking, and underwriting experience to the table. This experience not only ensures depth of advice but also allows us to act with the speed and pragmatism that no junior-heavy team could match.

Looking Back: *Winning Start Built on Results and Trust*

Our first year has been an exciting start, and we are incredibly grateful to our clients, partners, underwriters, and advisors for placing their trust in us. We would also like to extend a special thanks to our former Deloitte colleagues. While the closure of Deloitte Broker marked the end of an era, their support enabled us to hit the ground running and ensure a seamless transition for existing Deloitte clients who had relied on Deloitte Broker's services.

Building on this strong start, in the last twelve months, we successfully worked on 42 M&A transactions across Europe with target companies with global operations.

Our mandates spanned W&I, title, contingent, and tax insurance. Often faced with complex structures or known risks, we embraced these challenges and consistently delivered solutions for our clients.

Beyond smaller transactions with minimal fees, we also executed several large-scale deals with enterprise values exceeding EUR 500 million. We are particularly proud of arranging and placing W&I insurance on one of Germany's landmark transactions in 2025. Additionally, we were able to craft bespoke insurance solutions for highly complex deals that initially seemed uninsurable. By carefully selecting underwriters and assisting the advisors and lawyers, we successfully secured coverage for even the most challenging transactions.

In addition, we acted as claims handler and arranged insurance due diligence through our partners.

On the client side, we have served a broad spectrum, from large corporates and PE funds to individual investors, tailoring our services to meet the unique needs of each transaction.

We want to take this moment to thank all our clients for entrusting a newly established broker with their transactions. A special thanks also goes to M&A advisors, lawyers, tax advisors, who recommended Pollux to their clients, helping us to demonstrate our strengths and service quality, as well as to underwriters who enjoyed working with us due to our efficiency and know-how.

Looking Ahead: *Delivering More, Reaching Further*

Together, we have proven that a boutique approach delivers depth, agility, and truly client-focused solutions in a complex market - validating the trust our clients placed in us from the very beginning. As we enter our second year, we promise to remain committed to growing with the same focus, integrity, passion, and responsibility that defined our beginnings. We are excited for the opportunities that are ahead. With our tested infrastructure, dedicated senior team, and trusted network, which enables us to scale capacity as needed, we are confident that the upcoming year will surpass our first in both achievements and impact.

Pollux Insurance Partners GmbH